



Chief Development Officer

FamilyForward seeks a Chief Development Officer (CDO) to lead fundraising efforts, foster a culture of philanthropy, and contribute to the organization's strategic vision. FamilyForward is a leading nonprofit in Missouri, dedicated to transforming the lives of children and families affected by trauma. With a focus on innovative therapies and support services, FamilyForward works to create safer, healthier environments for vulnerable populations.

FamilyForward is deeply committed to principles and practices of diversity, equity, inclusion, and belonging to addressing critical community needs.



WHY FamilyForward?

- ▶ Collaborative team culture and strong peer support
- ▶ Commitment to DEIB principles and community engagement
- ▶ Emphasis on professional learning, growth, and development, with access to additional tools and resources to help you succeed in your role
- ▶ Be part of a team that supports innovative, trauma-informed solutions for children and families facing the most challenging experiences, providing them with pathways to healthier lives

KEY RESPONSIBILITIES

- ▶ Develop and implement fundraising strategies to exceed revenue goals
- ▶ Build and nurture relationships with diverse donors and stakeholders
- ▶ Oversee grant proposals and fundraising campaigns, including major gifts and planned giving
- ▶ Lead marketing and communications efforts to raise awareness and enhance the agency's brand
- ▶ Serve as a key member of the executive team, providing strategic direction and compliance oversight
- ▶ Trust and develop a development team of 10
- ▶ Manage up to a seasoned CEO excited to partner with her CDO on fundraising strategy and implementation



QUALIFICATIONS

- ▶ Bachelor's degree in Communications, Marketing, or Business
- ▶ 7+ years of successful fundraising experience
- ▶ Member of AFP St. Louis, or willingness to become a member; CFRE a plus
- ▶ Strong networking, advocacy, and relationship-building skills
- ▶ An ability to build a team and a strategy for development that encompasses the entire organization
- ▶ Commitment to DEIB and community-centric fundraising practices

SALARY AND BENEFITS

- ▶ Starting salary of \$125,000 - \$140,000
- ▶ Paid Wellness Week time off and other competitive benefits, including medical, dental, vision, and life insurance, 403(b) with company match, loan forgiveness eligibility, and paid holidays/vacation



Join us if you're passionate about creating inclusive fundraising strategies and driving real positive impact in the lives of children and families!

To Apply:

Submit a resume and cover letter that expresses your interest and qualifications for the position to search@emdconsulting.com. Candidates will be considered on a rolling basis, with materials being accepted until Monday, November 25, 2024.



familyforwardmo.org



In 2023, FamilyForward opened two new facilities in St. Louis County to expand programming and serve more children and families.